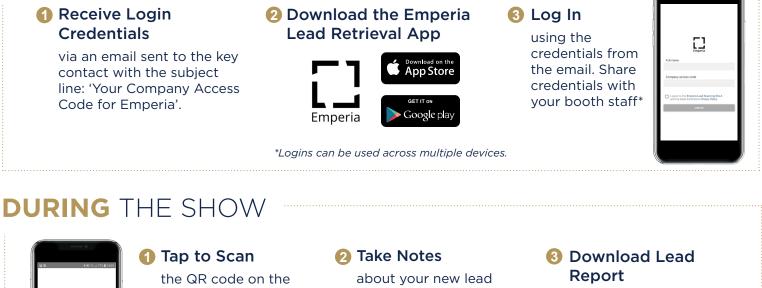


# LEAD RETRIEVAL

Collect - Download - Follow Up

Capture attendees' contact information with the Emperia Lead Retrieval App. Use your mobile device to scan their badge & easily collect their contact information. No need to collect business cards!

## **BEFORE** THE SHOW



Welcome

attendee's badge.

by using the comment field at the bottom of the screen.

\*You can take more detailed notes by adding qualifiers, survey questions and sending content directly to your leads from the app. To learn more, contact your Customer Success Manager.

at anytime, using the direct link provided to your key contact with vour company code. You will also receive an email at the end of each day with the link.

## **AFTER** THE SHOW

Receive Post-Show Email

to access your leads through the direct link to download your lead reports. This will be sent to the key contact

### View, Sort & **Download Leads**

directly into your CRM.

### 8 Follow Up with your Leads

within a week to increase ROI and keep the conversation going.

#### Contact Your Customer Success Manager with any questions or if you need assistance!

Companies #, A - C Nick Gioffre nicholas.gioffre@rxglobal.com (475) 470-6002

**Companies M - P** Kath Bacamante kath.bacamante@rxglobal.com (203) 840-6291

**Companies D - G** Therese Del Mundo therese.delmundo@rxglobal.com (203) 840-5829

Companies Q - S Jeric Espanola jeric.espanola@rxglobal.com (203) 840-5842

Companies H - L Angela Valencia angela.valencia@rxglobal.com (203) 840-5849

Companies T – Z Earvin Nolasco earvin.nolasco@rxglobal.com (203) 840-5541